

## **Investment Policy**

**Pruksa Holding Public Company Limited**

## **Investment Policy**

**1. Objective:** To make investment with suitable returns for shareholders by considering investing in businesses that can grow steadily and sustainably in the future, real estate development business and new business that can generate recurring income.

**2. Investment type:** To invest in companies listed or not listed on the Stock Exchange of Thailand via investment types being divided in equities, hybrid financial instruments, and debt instruments.

### **3. Companies in which investments are made and forms of joint investment**

3.1 Newly-established companies or juristic persons in the country and overseas

3.2 Well-established companies or juristic persons in the country and overseas

The forms of joint investment are many folds, i.e., Greenfield projects, joint venture, merger & acquisition, amalgamation, asset purchase, asset swap, etc. The selection of appropriate forms of investment will depend on the circumstance.

### **4. Return on investments**

Investment returns are in the forms of capital gains, dividends and/or interests received.

### **5. Investment criteria**

#### **5.1 Real Estate business**

The investment criteria are based on the currently used criteria by Pruksa Real Estate PCL (PS), which have been approved by relevant committees and have been revised periodically with approval from the Board of Directors of Pruksa Real Estate PCL (PS) and/or Pruksa Holding PCL (PSH) in the future.

#### **5.2 New business**

- To be consistent with the Company's strategic plan by investing in new business that can generate recurring revenue in domestic or overseas markets and can sustainably and steadily grow.

- To invest in business that has a growth potential in line with the Company's core competency and can utilize for companies and expertise and can mobilize capital by itself, not depending on support from the Company in medium to long terms.
- To have a minimum internal rate of return at 15%
- To restrict the scope and manage investment risk by taking into consideration diverse business potentials and strengths in business operations, as well as the consideration of the risks of the area and/or the country where investment is to be made.
- To be mid-term or long-term investment to support and add values to the Company.

#### **6. Control and risk management**

- There must be reports on the status of investment on a regular basis to relevant committees for acknowledgement and consideration for approval.
- There must be periodic reports on the financial positions on a regular basis, such as operating results, budgets, and estimates at both company and project levels.
- To comply with relevant laws and regulations, such as
  - To comply with relevant laws and regulations applicable in each country
  - To comply with the accounting standards in use
  - To comply with the Company's delegation of authority (DOA).

Approved by the Board of Directors

-Signed-

(Dr. Pisit Leehtam)

Chairman of the Board of Directors and Independent Director

11 May 2016